

WALKER
MORRIS



Healthcare

The Healthcare, Social Care, Life Sciences & Pharmaceuticals Group is a blend of specialists with healthcare, social care, medical equipment, life sciences and pharmaceuticals industry knowledge. We offer legal resource with strength and depth, combining the technical and commercial skills necessary to deal with complex and innovative legal and commercial issues. We help a wide range of clients including the public sector and NHS, universities and private businesses ranging from start up businesses to multinational companies. We are members of the ABHI (Association of British Healthcare Industries) and sit on the ABHI Legal Affairs Committee.

“The most widely admired firm among lawyers in the region. It is unique in having branched out into national and international-scale work, while at the same time retaining an exclusively ‘local’, single-site presence.” – Legal 500



HOW WE CAN HELP

Supporting you as a trusted adviser

We advised on the US \$180 million sale of Rosemont Pharmaceuticals Ltd to US giant, Perrigo Company. We have been trusted advisers to Rosemont on all areas of its day-to-day business since its original acquisition by Close Brothers Private Equity. We have advised on strategic technology arrangements, manufacturing and supply chain arrangements, new product development projects involving marketing authorisation applications to the MHRA. We advise in a common sense, pragmatic and innovative way that reflects our client's aims and objectives.

“We have worked with Walker Morris on all areas of our business for over 12 years. They are like an extension to the team and their knowledge and experience in the pharmaceutical industry sector ensures that we always get value added advice.” – Rosemont Pharmaceuticals

Project managing complex transactions

We advised on a cross-jurisdictional launch of a US medical device product in the UK. The advice included all elements from the licensing in of the technology, scale up and manufacturing arrangements to the distribution channels to cement the European supply chain. It involved advising on intellectual property protection issues around the key patent and the associated brand platform from which the product was to be launched. The advice formed a co-ordinated response from our Intellectual Property, Commercial Contracts, and Regulatory & Compliance Teams.

depth and strength... professional approach, thoroughness and responsiveness.” – Chambers

Achieving results

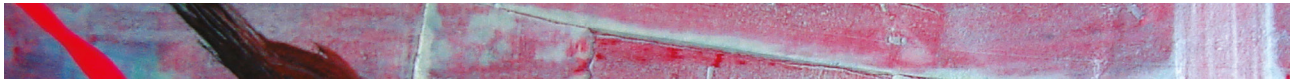
We advised on the original spin-out of Avacta Group plc from the University of Leeds and various fundraisings, including its £15 million placing and admission to AIM and subsequent acquisitions in shares in Yorktest Veterinary Services Limited, Theragenetics Limited, Oxford Medical Diagnostics Limited, Reactivlab Limited and Aptuscan Limited. Having been involved from its inception, we have a full understanding of the business and have helped it grow and develop. We continue to advise on the day-to-day business arrangements involved in the ongoing provision of diagnostic services and global distribution of diagnostic equipment.

“Walker Morris has been an excellent advisor to Avacta since its inception and listing on AIM in 2006. As a young and rapidly growing business we have relied strongly on Walker Morris advice and support. I thoroughly appreciate the pragmatic and sensible approach that Walker Morris display and regard their advice as a key input to our corporate, intellectual property and commercial decision making.” – Avacta

Value creators

We provide IT advice in the social care arena to both suppliers and customers including one of the largest social care technology solution providers. The client's system is used by NHS Primary Care Trusts, hospitals and affiliated education and youth organisations solutions to assist professionals to coordinate joint activities for children and adults with complex needs. Our support includes guidance on licensing of their products to customers and the associated background sub-contracting arrangements to implement their solutions.

“quality of service that makes it clear that they value your business. The speed and accuracy of their actions and advice save money and are enormously helpful in the decision-making process” – Chambers “



FURTHER EXAMPLES OF SECTOR EXPERTISE

- advising the NHS Business Services Authority on public procurement law
- advising on a global collaboration agreement for a research project for disease endemic countries funded by the Bill & Melinda Gates Foundation as part of its global access strategy
- advising on the application of competition law to collaboration arrangements between competing hospitals
- advising registered providers and care homes across a full range of services including disputes, care issues, disposals, property and construction matters, regulatory issues and representation at fatal inquires together with their development, management and operation
- advising the UK operation of a global life sciences company on logistics and warehousing issues arising out of the scaling down of UK operations
- successfully defending a claim brought against a UK medical device company by an ex staff member seeking compensation under Sections 40 - 42 of the 1977 Patents Act on the alleged basis that he was an employee/inventor of one of the client's commercially successful products
- advising on SDLT issues associated with converting nursing home businesses from partnerships to companies, VAT issues related to major expenditure plans where the healthcare business is unable to recover its VAT and advising on raising equity finance through the EIS and SEIS tax incentivised arrangements
- advising healthcare providers across a wide range of employment issues including TUPE, grievances, outsourcing and tribunals
- advising on evaluation and licensing arrangements for a new application of medical technology.

WALKER MORRIS

"A distinctive law firm valued by its clients for consistently delivering excellent results."

We offer our clients a full service commercial law firm focused on providing a wide range of clients, nationally and internationally, with partner led high quality advice. The national centre of excellence in Leeds that we have built offers significant advantages in terms of developing a strong team-based culture within the Firm, with the inherent value and cost effectiveness that a Leeds base brings.

The success of our model is reflected by our clients, which are drawn from a broad range of sectors. We are recognised for our strong multi-disciplinary teamwork and straight forward advice. Both the Firm and our lawyers are recognised as leaders in their fields with 96 per cent of our partners recommended in either Chambers or Legal 500 for their expertise.

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